

Message Text

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21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 056309

R 150545Z JUL 75

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 5120

AMEMBASSY COPENHAGEN

AMCONGEN FRANKFURT

AMEMBASSY HELSINKI

AMEMBASSY OSLO

UNCLAS STOCKHOLM 3370

FOR BIC/OIM:CAYA/PETER

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: PROCUREMENT ELECTRONICS COMPONENTS SHOW

1. OUR STATUS REPORT CABLE 3325 LISTS ALL PRESENT VERBALS OF WHICH ONE IS GYLLING TELEDATA. RAYTHEON TO BE ADDED.
2. AS INDICATED OUR CABLE 3094 ELEKTROFLEX INTERESTED IN PARTICIPATING PROVIDED HE GETS THE SUPPORT HE HAS REQUESTED FROM PRINCIPALS.
3. AS INDICATED OUR CABLE 2878, DATED JULY 8 , OKAB-ROEDERSTEIN AB STRONGLY RECOMMENDS PARTICIPATION, WILL MAN BOOTH, AND SIGN PA PROVIDED THEY GET REASONABLE FINANCIAL CONTRIBUTION AND SUPPORT BY PRINCIPALS.
4. AS APPEARS FROM OUR STATUS REPORT CABLE 3325 AB BROMANCO HAS CONTACTED US PRINCIPALS FOR SUPPORT AND PROMISED DECISION BY JULY 15.
5. THESE LEADS, EXCEPT GYLLING TELEDATA AB, ARE NOT VERBALS, BUT VERY GOOD PROSPECTS PROVIDED THEY GET UNCLASSIFIED

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SUFFICIENT SUPPORT/FINANCIAL CONTRIBUTION FROM PRINCIPALS.

6. WHEN SUCH ACTION HAS BEEN REQUESTED BY STC, IT IS MOST

VALUABLE IF OIM IN ADDITION TO ENCOURAGING SUPPORT AND
FINANCIAL CONTRIBUTION ALSO IS ABLE REPORT TO STC THE
AMOUNT OF FINANCIAL CONTRIBUTION A US PRINCIPAL IS
WILL TO PUT UP (AS IN WASH USDOC 10103). THIS ENABLES
STC TO TAKE IMMEDIATE ACTION WITHOUT WAITING FOR THE
AGENT TO RECEIVE THE MESSAGE FROM HIS PRINCIPAL.
STRAUSZ-HUPE

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STOCKH03370
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: D750243-0866
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t197507103/baaaadir.tel
Line Count: 64
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 10 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 MAR 2003 by ThomasVJ>; APPROVED <19 MAR 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> mcm 971016
Subject: n/a
TAGS: BEXP, SW
To: USDOC INFO STATE
COPENHAGEN
AMCONGEN FRANKFURT
HELSINKI
OSLO
Type: TE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006